

 microtech.support

 microtech.digital

 TelehealthSolutions.

 microtech-ENS



Microtech Group is an award-winning organisation consisting of distinct companies that have been specialising in the delivery of complementary end-to-end IT services to the public, private and third sector for over 30 years.

We are looking for a talented individual to join our Digital team based in Kilmarnock on a full time basis. This is a varied and challenging role supporting our growth strategy.

Duties include:

- Achieving sales revenue targets;
- Proactively sourcing, targeting and winning new business;
- Increasing sales opportunities and thereby maximising revenue;
- Building relationships with existing clients in an attempt to increase their current spend;
- Writing proposals and participating in appropriate networking events, attending workshops, trade shows and seminars;
- Following up marketing campaigns;
- Closing sales and processing all required paperwork;
- Supporting our event management and design teams where appropriate.

Our preferred candidate will have the following skills/attributes-

- Excellent communication, organisation, presentation, listening, negotiating and consulting skills;
- Reliable;
- Customer focused;
- Good business sense;
- A positive attitude;
- Plenty of initiative, highly motivated and result oriented;
- The ability to carry out responsibilities with minimal supervision and thrive both on own initiative and as part of a team;
- Full driving licence is essential.

Hours of work: Monday – Friday 9.00am-5.30pm

Salary: circa £20k.

To apply: Send your CV with covering letter to claire.doolan@microtech-group.co.uk.